# Audit 2012

# **Our Year in Review**

By D. Jerry Ruddlesden

In the next few pages, we are reprinting the 2012 financial audit conducted by Cherry Bekaert LLP. Each calendar year, we have a financial audit performed by an independent third party auditing firm to review our financial statements and financial internal controls. In the "Report of Independent Auditor" opinion section it states: "In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Living Church of God (International), Inc. and Affiliates as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America."

We reprint these statements in their entirety for your review. They follow a set format each year as determined by good audit practices and standards, which includes a notes section that gives more detail on specific areas of the financial statements.

As we review some excerpts, keep in mind that any financial report is a "snapshot" that compares 2011 and 2012. As such, it look back to show how the Living Church of God used its financial resources to pursue its goals.

In the expense section of the Consolidated Statement of Activities you will note that we categorize the expenses in three main categories. Preaching the Gospel, Feeding the Flock and General and Administrative. In 2012 we spent \$7,780,189—or 45.1 percent of total expense—on Preaching the Gospel. We spent \$8,292,364—or 48.1 percent of total expense—on Feeding the Flock. Just 6.8 percent—\$1,164,225—of our total expenses went to the General and Administrative category. General and Administrative expenses include facility costs, accounting, legal, insurance and other costs that cannot be directly attributed to Preaching the Gospel or Feeding the Flock. Overall, total expenses for 2012 increased by \$2,218,932 with the largest increase (\$1,147,132) in Preaching the Gospel.

## With regard to income, Mr. Dexter Wakefield, our Vice President of Finance and Operations, reports:

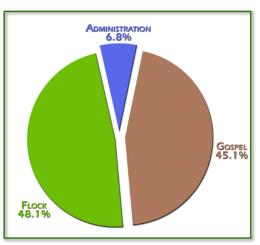
"I am glad to report that the regular income is now 1.1 percent above last year—and on an upward trend. Income in December 2012 was

especially strong, and to the extent that it was the result of extra tax-related donations for the yearend, it resulted in the unusual dip in January/ February 2013 income as compared to last year. For now, we are back to our normal income trend. The offerings for First and Last Days of Unleavened Bread—a good indicator of the trend for the year were up 3.1 percent over

last year, which is encouraging.

In 2012, the Church was blessed with an income increase of 11.9 percent, but some of that increase came from non-recurring sources

such as bequests from estates and special large offerings—which are not part of our normal tithes and offerings. We are extremely thankful



for those special blessings. That extra income enabled us to add, among other things, more ministers, television stations and some much-needed equipment. For instance, the envelope labeler in the Mail Processing Department was an older machine that had been running well over 1 million pieces per year. It was on its last legs and the staff was constantly

nursing it to keep it going. We now have replaced the old machine with an industrial-quality labeler that can handle our growing volumes for years to come—and do it at a lower cost. We expect to

Νυ	NUMBERS BEHIND THE WORK				
256,363	Television Responses				
187	TW PRESENTATIONS				
4,479	VISITORS TO TW PRESENTATIONS				
2,030,000	TW MAGAZINES PRINTED				
36,000+	Facebook Unique Users				
9,071	Festival Attendance				
8,147	AVERAGE WEEKLY ATTENDANCE				
366	Baptisms				
1,350,000	PIECES OF MAIL SENT FROM MAIL PROCESSING				

recover the cost of the new labeler in savings over its operational life. We have also acquired HD television cameras for our *Tomorrow's World* production, and our viewers will be seeing the high quality results soon.

As expected, the extra offerings and estate bequests are not being repeated at the same rate in 2013. Therefore, we are being very careful about our higher 2012 "baseline" of expenditures and have made adjustments to match our expected 2013 income trend, by cutting three television stations and postponing some expenditures. This is something for which we made contingency plans last year, and we look forward to replacing the television coverage soon, as income growth permits.

We greatly appreciate God's generosity to His Work and the faithfulness of the brethren and co-workers in their tithes, offerings and bequests."—*DBW* 

As Mr. Wakefield mentioned, we received several large bequests in 2012, which allowed for several upgrades of equipment and expansion of Internet and television coverage. We are constantly evaluating Internet advertising and television coverage trying to find the right balance of cost per response. We take seriously the stewardship of your faithful tithes and offerings. In 2012, we more than doubled advertising expense over 2011 from 182,324 to 371,221. You will also note in the Asset purchases chart that we upgraded the main editing software for TV production and added a Tricaster system to prepare for multiple camera shoots of our Tomorrow's World program.

An added benefit to careful stewardship of the tithes and offerings is the ability to set aside funds for needed purchases or take advantage of savings. You will note that the replacement roof for the TV building and a portion of the remodel was part of the monies set aside for long term building maintenance. Our main building here in Charlotte was built more than two decades ago, and we began preparing for heating and cooling units, roofs, painting, carpet, windows and office expansion several years ago. If all those items were to need replacing at the same time it could greatly impact us financially. We have been replacing the heating and cooling units for several

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FLEET VECHICLES	159,024
Remodel of HQ Building	132,578
WAVEJET PRINTER FOR MAILING	90,640
Upgrade Avid TV Editing Systems	45,930
REPLACE ROOD FOR TV STUDIO	23,937
TRICASTER SYSTEM FOR MULTIPLE CAMERAS	19,995
STAFF DORMS FOR LYC	8,225
Mark VII FOR MAILING	4,250
Total	\$484,479

years now and in 2011 and 2012 we replaced the roofs on the two buildings. It was logical to consider the carpet when we remodeled the back of the building to add the additional offices and we purchased the carpet in January of 2013 with installation being implemented in stages.

We also try and take advantage of savings while planning for long term needs. An item that was ordered in 2013 and paid for in January of 2013 was an upgrade to server space adding Terabytes of space to our capacity with a several thousand dollar discount because of the special offerings in 2012. We also were able to take advantage of a thorough analysis of fleet car usage and purchase several fleet cars which will save on lease costs.

A closer look at the breakdown of our support shows that in 2012 that donors and co-workers made up 15.6 percent of our total income. Members and prospective members made up the balance of 84.4 percent of the total income. It is personally encouraging to me as a father of two children to see that even many of our youth tithe faithfully on their part time jobs and other blessings.

I hope that we as Church members never lose sight of the important role that our financial support has in the missions



Finance/Accounting staff (l-r): Lehman Lyons, Suzanne Pyle, Jessica Hall, Jeannie Brazil, Haley Rief, Bonnie Bonjour, Jerry Ruddlesden, Joshua Lyons

## Living Church News

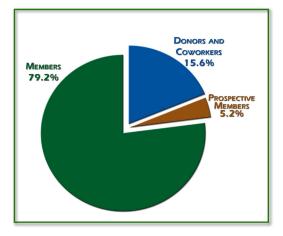
of the Church and that we always keep our eye on the goal of preaching the gospel to every nations. The commission that Christ gave to his disciples applies directly to us today. Matthew 28:19 makes very clear that we are to, "Go therefore and make disciples of all the nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, teaching them to

observe all things that I have commanded you; and lo, I am with you always, even to the end of the age."

All this work that we do collectively is with those words in mind. Whether it is new high speed printer that can print addresses clearly for the thousands and thousands of letters, booklets and magazines, or a new camera to be able to shoot new television programs or even a reliable fleet car for a minister to be able to visit his congregations and anoint and council those whom God calls; these are all just pieces of an overall work

for which you support of prayers, tithes and offerings keep us always moving forward.

When we allow the cares of this world to take away our focus it serves the purpose of taking our eyes off the goal. In the model prayer that Christ gave as an outline in Matthew 6:9–13, after acknowledging the Father, the very first thing that he focused on was the kingdom of God: "...Our Father in Heaven, Hallowed be your name. Your kingdom come. Your will be done on earth as it is in heaven" (vv. 9–10). This is not just a bedtime prayer



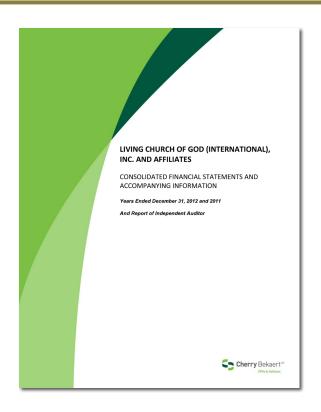
suggestion. We are to yearn for the kingdom and we are to yearn to share the good news of the kingdom to every nation.

When you hear that statistics of the television response or number of magazines printed or even the number of visitors to a *Tomorrow's World* presentation, do you rejoice? Your faithful tithes and offerings help to drive this Work

> forward—and your prayers that God would take those tithes and offerings, increase them and cause them to bear fruit are being answered. I have often asked the following rhetorical question: What is one person's life actually worth? When we hear a brand new person or even a "lost sheep" coming back to us, can a price be set? The truth is that there is no price. The value is beyond price—they are *priceless*!

> As you review the 2012 audit and as we all look forward to 2013 and beyond, let us all rejoice in

the impact we are making together as collective body. Our message of warning has made, is making, and will continue to make a difference in the lives of people that it touches. Your example, your prayers and our collective tithes and offerings do make a difference. Isaiah 52:7 says it much better than I ever could: "How beautiful upon the mountains are the feet of him who bring good news, who proclaims peace, who bring glad tidings of good *things*, who proclaim salvation, who says to Zion, 'your God reigns!"



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Cherry Bekaert<sup>ILP</sup>

## **Report of Independent Auditor**

To the Board of Directors Living Church of God (International), Inc. and Affiliates Charlotte, North Carolina

We have audited the consolidated accompanying financial statements of Living Church of God (International), Inc. and Affiliates (the "Church") (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2012 and 2011, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements and the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Living Church of God (International), Inc. and Affiliates as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matter**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The information contained in the consolidating statements of financial position and activities ("Accompanying Information") is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information in the Accompanying Information has been subjected to the auditing procedures applied in the audits of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information in the Accompanying Information to the consolidated financial statements as a whole.

Cherry Bekaert LLP

Charlotte, North Carolina April 18, 2013

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# LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

## DECEMBER 31, 2012 AND 2011

		December	31,
	20	012	2011
ASSETS			
Current assets			
Cash and cash equivalents	\$ 2	,021,035 \$	2,704,467
Investments		315,389	291,751
Receivables, net		655,229	501,509
Inventory		507,512	364,021
Prepaid expenses		362,307	232,026
Deposits		14,820	13,580
Total current assets	3	,876,292	4,107,354
Property and equipment, net	3	,689,909	3,425,817
Other assets, net		682	1,425
Total Assets	\$ 7	,566,883 _\$	7,534,596
LIABILITIES AND NET ASSETS			
Current liabilities			
Accounts payable	\$	565,491 \$	415,947
Accrued wages and other liabilities	Ť	334,522	271,368
Mortgage payable, current portion		95,088	118,605
Capital lease obligations, current portion		48,942	54,583
Total current liabilities	1	,044,043	860,503
Noncurrent liabilities			
Mortgage payable	1	,831,153	1,910,627
Capital lease obligations		16,151	65,094
Total noncurrent liabilities	1	,847,304	1,975,721
Total Liabilities	2	,891,347	2,836,224
Net assets			
Unrestricted net assets	4	,540,985	4,570,684
Temporarily restricted net assets		134,551	127,688
Total Net Assets	4	,675,536	4,698,372
Total Liabilities and Net Assets	<u>\$</u> 7	,566,883 \$	7,534,596

The accompanying notes to the consolidated financial statements are an integral part of these statements.

	Year E	Year Ended December 31, 2012	1, 2012	Year E	Year Ended December 31, 2011	, 2011
	nractrictad	Temporarily Restricted	Totals	Inrestricted	Temporarily Bestricted	Totals
Revenue and support		ואכזווגורמ	10001			
Tithes and contributions	\$ 13 696 783	ı ج	\$ 13 696 783	\$ 12 099 609	, 65	\$ 12 099 609
Holy Dav offerings	2 002 456	•			•	
horse the structures and the structures of the s	2 AGO		2,005,700	2,110,000 127 216)		(27 246)
	201.2		201'7 101 101		•	
	404,333	-	404,395	CI A' 17C		016,120 10.064
opecial project domaions Tuition and fees	- 68.535	48,504	49,304 68.535	50.710	40,304	40,304 50.710
	17,164,638	49,304	17,213,942	15,359,999	48,964	15,408,963
Net assets released from restrictions due						
to satisfaction of restricted purpose	42,441	(42,441)		46,515	(46,515)	T
Total revenue and support	17,207,079	6,863	17,213,942	15,406,514	2,449	15,408,963
Expenses						
Feeding the Flock: Summed of Incol congraditions	6 301 074		6 301 074	E ERE GRE		E ERE GEE
aupport of focal congregations Assistance to the needly	1 418 469		1 418 460	3,303,003 1 305 607		3,303,003 1 305 607
living I hivoreity				1000,000		100,000,1
LIVING UNIVERSILY	402,021		402,021	440,333	•	440,333
Preaching the Gospel:						
lelevision and radio	0,109,31Z	•	5,159,312	4,103,355	•	4,103,305
Publishing and editorial	1,156,897	•	1,156,897	1,034,675		1,034,675
Mail processing and distribution	1,463,980		1,463,980	1,435,027	ı	1,435,027
General and administrative:						
Support services and other	1,164,225	1	1,164,225	1,047,173	'	1,047,173
Total expenses	17,236,778	1	17,236,778	15,017,855	ı	15,017,855
Change in net assets	(29,699)	6,863	(22,836)	388,659	2,449	391,108
Net assets Beginning of year	4,570,684	127,688	4,698,372	4,182,025	125,239	4,307,264
End of year	\$ 4,540,985	\$ 134,551	\$ 4,675,536	\$ 4,570,684	\$ 127,688	\$ 4,698,372

LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF ACTIVITIES July-August 2013

# LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS

YEARS ENDED DECEMBER 31, 2012 AND 2011

	Years Ended [	December 31,		
	2012		2011	
Cash flows from operating activities				
Change in net assets	\$ (22,836)	\$	391,108	
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation and amortization	411,252		389,933	
Net unrealized/realized losses on investments	5,189		45,277	
(Gain) loss on disposal of property and equipment	(8,230)		2,948	
Change in operating assets and liabilities:				
Receivables	(153,720)		(52,263)	
Inventory	(143,491)		(101,367)	
Prepaid expenses	(130,281)		4,607	
Deposits	(1,240)		2,794	
Accounts payable	149,544		210,006	
Accrued wages and other liabilities	 63,154		15,395	
Net cash provided by operating activities	 169,341		908,438	
Cash flows from investing activities				
Purchases of property and equipment	(732,066)		(250,964)	
Disposals of property and equipment	65,695		56,853	
Proceeds from sale of investments	-		98,880	
Purchases of investments	 (28,827)		(41,019)	
Net cash used in investing activities	 (695,198)		(136,250)	
Cash flow from financing activities				
Principal payments on mortgage	(102,991)		(113,901)	
Principal payments on capital lease obligations	 (54,584)		(55,405)	
Net cash used in financing activities	 (157,575)		(169,306)	
(Decrease) increase in cash and cash equivalents	(683,432)		602,882	
Cash and cash equivalents				
Beginning of year	 2,704,467		2,101,585	
End of year	\$ 2,021,035	\$	2,704,467	
Supplemental disclosure of cash flow information				
Cash paid during the year for interest expense	\$ 67,092	\$	76,192	

The accompanying notes to the consolidated financial statements are an integral part of these statements.

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# LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

## Note 1—Organization and summary of significant accounting policies

Organization and Nature of Activities – The Living Church of God (International), Inc. and Affiliates (the 'Church'), a North Carolina nonprofit religious corporation, is involved in preaching the Gospel of the Kingdom of God and providing for the spritual and material needs of its members. The Church is primarily funded by unrestricted tithes and offerings. Its worldwide headquarters are in Charlotte, North Carolina.

Consideration of Reporting Entity – The Church is comprised of various legal entities in the United States. Entities controlled by the Church have been included in the accompanying consolidated financial statements. These entities include Living Church of God, Inc. Tomorrow's World, ILC. The Mundo De Manana, LLC and Living Duriver by, Tomorrow's World, Inc. Tomorrow's World, LLC are included in the financial information of Living Church of God, Inc. The operations of foreign affiliates are not included in the accompanying consolidated financial statements as they are independent entities in which the Church does not hold a controlling interest.

Living University (the "University"), its wholly-owned subsidiary, was established in 2007 to offer online course work for the development of the whole person by educating men and women in the skills, concepts, and values that lead to success in life, while helping them prepare for leadership and worthwhile service to 60 and humantly.

All significant intercompany balances and transactions have been eliminated in consolidation.

Basis of Presentation – The accompanying consolidated financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Unrestricted Net Assets - Net assets that are both undesignated and designated in nature. Undesignated unrestricted net assets are those currently available for use in the day-to-day operations of the Church and those resources invested in property and equipment. The Church may designate certain amounts to be utilized/invested to meet specific objectives of the Church.

Temporarily Restricted Net Assets - Net assets subject to donor-imposed restrictions that may or will be met by specific actions of the Church and/or passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Consolidated Statement of Activities as net assets repredication of the statement of Activities as net assets repredication of the statement of the sta

Permanently Restricted Net Assets - Net assets that are subject to donor-imposed stipulations that they be maintained permanently by the Church. Generally, the donors of these assets permit the Church to use all or part of the income earned on any related investments for general or specific purposes. As of December 31, 2012 and 2011, the Church had no permanently restricted net assets.

Contribution Revenue – Tithes and offerings are recorded as revenue in the year the contribution is paid. Members of the Church practice tithing, the donation of ten percent of one's income for the Church's unrestricted use. These tithes (known as first tithe), plus unrestricted offerings given at each of seven annual Holy Days, comprise the majority of Church support and revenue.

In addition to first tithe and offerings, members save a second tithe for personal use to be able to attend the annual Holy Days. Those who are able give ten percent of this personal second tithe and/or excess second tithe to the Church. The Church uses these funds to help pay for expenses incurred by the Church to conduct the Holy Days and assist the needy members to be able to attend the Church festivals. These contributions are known as second tithe.

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LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

## Note 1—Organization and summary of significant accounting policies (continued)

Members, who are financially able, also contribute a third tithe in the third and sixth years of every seven year cycle. These contributions are used first to assist widows, orphans and the poor, and secondly, for retirees and missionary support

Restricted donations are received for the purchase of media time, the operation of the Church's summer youth camps, buildings and facilities maintenance, disaster relief and assistance to foreign affiliates in need.

Cash and Cash Equivalents – The Church considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Investments – Investments consist of equities, including precious metal equities, preferred stock and mutual funds stated tafar value. Realized and unrealized gains and losses are included as investment income in the Consolidated Statements of Activities.

Receivables – Receivables consist of contributions receivable, amounts due from foreign affiliates, employees, the state of North Carolina for sales tax paid and vendor receivables. Management's determination of the allowance for doubtful accounts is based on an evaluation of the receivable, past experience, current economic conditions, and other risks. Accounts receivable are written off when, in the opinion of management, such receivables are deemed to be uncollectible.

Inventories – Inventories consist of various books and publications and are stated at the lower of cost (first-in, first-out method) or market. A physical inventory of the publications is taken semi-annually (mid-year and year-end).

Prepaid expenses and deposits – Prepaid expenses consist of television time, publications, vehicle leases, Church meeting hall rentals, insurance and other, which includes postage paid in advance. Deposits include funds to secure hall rentals, your camp and festival sites.

Programming costs of television time are paid in advance of the scheduled air date. The expense is recognized in the month that the program is aired.

Prepaid church meeting hall rentals are expensed in the month the meeting is held. The majority of the church hall rentals are on a month to month basis.

Prepaid vehicle lease costs are paid at the inception of the lease and amortized over the term of the original lease, usually 12 to 48 months.

Property and Equipment – Property and equipment is stated at cost. Depreciation of property is computed on the straight-line method over the estimated useful lives of 30 years for buildings and improvements and 3 to 5 years for office furnitive and equipment. The costs of major improvements are capitalized, while the costs of major improvements are and accumulated depreciation of property are eliminated from the accounts upon disposal, and any resulting gain or loss is included in the Consolidated Statements of Activities.

Accrued Wages and Other Liabilities – Accrued liabilities primarily pertain to amounts accrued for compensated absences, salaries and wages.

# LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

## Note 1—Organization and summary of significant accounting policies (continued)

Income Taxes – The Church and the University are exempt from income tax under the provisions of Section 501(c)(3) of the Internal Reverue Code and applicable state statutes. The Church's controlled entities are non-profit organizations with no taxable activity. The Church and the University are liable for federal and state taxes on any unrelated Dusiness income, as defined in the Code. The Church's policy is to record a liability for any tax position taken that is beneficial to the Church, including any related interest and penalities, when it is more likely than not the position taken that is beneficial to the Church, including any related interest and penalities, when it is more likely than not the position taken that is beneficial to the church, including any related interest and penalities, when it is more likely than not the authority upon examination. Management believes there are no such positions as of December 31, 2012 and 2011 and, accordingly, no liability has been accrued. Tax returns filed subsequent to the year ended December 31, 2009 are subject to examination by the tax authorities.

Donated Services – No amounts have been reflected in the consolidated financial statements for donated services. The Church pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that include assisting the Church with specific programs and service on various committees. Such donated services have not been quantified and do not meet the criteria for recognition in consolidated financial statements.

Tuition and Fees – The University charges tuition and fees for online study courses. Revenue is recognized pro-rata over the time that the online course is offered. Payments received for future study courses are reported as other liabilities in the Consolidated Statements of Financial Position.

Programs and Support Services – The Church sponsors a number of programs and support services. Those programs and services consist of the following:

Support of Local Congregations - Represents the cost incurred and paid by the Church at the local congregation level to provide for the spiritual needs of its members. Included are pastoral expenses such as salaries, health care, vehicles and other travel related costs; as well as weekly meeting hall rents, mailing of DVD sermons, expenses to conduct the annual Holy Days, youth programs, the direct support of foreign affiliates and other support

Assistance to the Needy - Provides for the material needs of Church members primarily as assistance for widows, orphans and the poor; including assistance to enable some members to attend the annual Holy Days. Assistance to foreign effiliates in need is also included.

Living University - Includes direct financial support, allocated facility costs, studio time and church employee personnel costs associated with operating the University.

Television and Radio - Primarily represents the cost of purchasing air time for the Church's weekly television program, Tomorov's World. Also included are the production costs associated with creating the program and costs for video tape and answering service.

Publishing and Editorial - Includes editorial and publishing costs of the Church's bi-monthly magazine, Tomorow's World, and an array of booklets, primarily intended for non-members. Also included are costs of printing all other Church materials.

Mail Processing and Distribution - Represents the costs of fulfilling literature, audiotape and compact disk requests generated by preaching the Gospel of the Kingdom of God through television, radio and publishing. Computer support of mailing lists is also included.

# LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

## Note 1—Organization and summary of significant accounting policies (continued)

Support Services and Other - Includes administrative expenses not directly attributable to specific programs. This includes the full cost of all finance, accounting, purchasing, human resources and legal support. It also includes general insurance and other miscellaneous expenses.

Functional Expenses – The costs of providing programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Advertising Expense – Advertising costs are expensed as incurred. Total advertising expense for the years ended December 31, 2012 and 2011 was \$371,221 and \$182,324, respectively.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Note 2—Investments

U

The fair value of investments at December 31 is summarized below

	2012		2011
US equities	\$ 7,850	\$	27,563
International equities	16,647		85,586
US mutual funds	1,443		1,600
Platinum coins	8,466		6,773
Silver shares	45,959		-
Gold shares	 235,024		170,229
Total investments	\$ 315,389	\$	291,751

Investment return on the accompanying Consolidated Statement of Activities consists of the following at December 31:

	:	2012	 2011
nterest and dividends	\$	7,658	\$ 7,962
Inrealized and realized losses		(5,189)	 (45,277)
Total	\$	2,469	\$ (37,315)

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# LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

#### Note 3—Receivables

Receivables at December 31 are as follows

	 2012		2011
Contributions receivable	\$ 475,681	\$	378,156
Other receivables	193,548		137,353
	 669,229		515,509
Less allowance for uncollectible receivables	(14,000)		(14,000)
Total receivables	\$ 655,229	\$	501,509
Note 4—Prepaid expenses			

Prepaid expenses at December 31 consist of the following:

	 2012	_	2011
Insurance	\$ 13,639	\$	13,417
Vehicle lease	8,797		7,058
Building rent	135		1,080
Church hall rent	65,046		52,198
Television	228,280		141,896
Postage	36,500		11,308
Other	 9,910		5,069
Total prepaid expenses	\$ 362,307	\$	232,026

## Note 5—Property and equipment

The following is a summary of property and equipment at December 31:

	 2012	 2011
Land	\$ 517,100	\$ 517,100
Land improvements	10,670	10,670
Building and improvements	3,179,538	3,143,675
Equipment, furniture and software	1,991,346	1,788,189
Vehicles	425,664	313,952
Construction in progress	 170,153	 11,059
	6,294,471	5,784,645
Less accumulated depreciation	 (2,604,562)	 (2,358,828)
Property and equipment, net	\$ 3,689,909	\$ 3,425,817

Depreciation expense, including amortization on equipment and vehicles under capital lease, was \$410,509 and \$389,189 for the years ended December 31, 2012 and 2011, respectively.

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#### LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

#### Note 8—Mortgage payable

The Church has a mortgage outstanding which is summarized below

	Decem	ber 3	1,
	2012		2011
Mortgage payable - bank: variable interest rate based on 7/8% below the bank's prime rate to a maximum fixed rate of 6.378% and a minimum fixed rate of 3.375%. First year was an interest only loan with a payment of 56.521. Starting in June of 2012, escalating fixed principal and accrued interest is payable in monthly installments through April 2015 with the final payment of the balance plus accrued interest, if any, due May 2015. The mortgage is collateralized by the Church's headquarters and studio located in Charlotte, North Carolina.	\$ 1,926,241	\$	2,029,232
Less current portion	\$ (95,088) 1,831,153	\$	(118,605) 1,910,627
Future maturities of the notes payable are as follows:			
2013		\$	95.088

2014	98,058
2015	 1,733,095
	\$ 1,926,241

In 2012, the Church entered into an interest rate swap on a bank note. The economic substance of the swap agreement was to effectively convert the variable interest rate on this debt to a fixed rate of 3.03%. The notional amount outstanding under the swap agreement equals the scheduled principal amount outstanding under the debt, through the expiration of the swap agreement equals the scheduled principal amount outstanding under the debt, through the expiration of the swap agreement ence the related interest expense. At December 31, 2012, the fair value of the interest rate swap was considered immaterial to the financial statements.

Total interest expense for the years ended December 31, 2012 and 2011 was \$67,092 and \$76,192, respectively. The Church is subject to certain financial covenants under terms of this agreement and was in compliance with all such covenants as of December 31, 2012.

## Note 9—Temporarily restricted net assets

Temporarily restricted net assets are restricted for the following purposes at December 31:

Disaster relief International assistance



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# LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

## Note 6—Other assets

Copyrights and

Less accumulat

Other assets include "The World Ahead" trademark and "Global Church of God" copyrights, other trademarks, trade names and all intellectual property rights. The intellectual property rights are amortized over 7 years. The costs and respective accumulated amortization follows:

	 2012	 2011
trademarks	\$ 34,601	\$ 34,601
ed amortization	 (33,919)	 (33,176)
	\$ 682	\$ 1,425

Amortization expense for the years ended December 31, 2012 and 2011 amounted to \$743 and \$742, respectively.

Note 7—Capital lease obligation

The Church leases certain equipment and vehicles under agreements that are classified as capital leases. These obligations require monthly payments varying from \$390 to \$652 and extend through April 2014. The cost of equipment and vehicles under capital leases is included as property and equipment and is summarized at December 31, as follows:

		2012	 2011
Vehicles and equipment	\$	251,716	\$ 251,716
Less accumulated amortization		(191,674)	 (78,596)
	\$	60,042	\$ 173,120
Required minimum lease payments as of December 31, 2012 are as	follows:		 

2013	\$ 48,942
2014	16,151
	65,093
Less current maturity	(48,942)
	\$ 16,151

#### LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

### Note 10-Commitments

The Church leases fleet vehicles and equipment under various non-cancelable operating leases. These leases require monthly payments varying from \$327 to \$1,996 and extend through 2015. Lease expense for vehicles and equipment under various operating leases amount to \$139,200 and \$159,113 at December 31, 2012 and 2011, respectively.

Required minimum lease payments on items under operating leases as of December 31, 2012 are as follows

2013	\$	198,342
2014		143,494
2015		65,458
	¢	407 204

## Note 11—Benefit plan

The Church has a 403(b) Tax Deferred Annuity Plan for all eligible employees. Eligible employees may elect to exclude up to the maximum contribution permitted by the Internal Revenue Code. The Church does not contribute to this plan.

The Church has a Simplified Employee Pension Plan (SEP) covering all eligible employees. Matching contributions have been at the discretion of the Church and have been 2.5% of eligible participants' compensation. There were no contributions made by the Church for the years ended December 31, 2012 and 2011.

#### Note 12—Contingencies

The Church provides discretionary post-employment retirement payments and healthcare benefits to select ministers' widows and retired employees that meet certain objective and subjective criteria. Although one of the criteria includes an employee's years of service (with the Church and its predecessors), an accrual for these thrure benefits has not been recorded due to the Church's ability to deny payments at its sole discretion. For the years ended December 31, 2012 and 2011, the Church expensed payments for this purpose totaling approximately \$237,000 and \$193,000, respectively.

### Note 13—Concentration of credit risk

The Church places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation ("FDIC") overs \$250,000 for substantially all depository accounts. In addition, the FDIC provided unimited coverage for certain qualitying and participating non-interest bearing transaction accounts through December 31, 2012; however, effective January 1, 2013, the FDIC discontinued the additional unlimited coverage. The Church from time to time may have amounts on deposit in excess of the insured limits.

## LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND 2011

## Note 14—Related party

The Church has affiliated entities throughout the world that are related by some common board members. For the years ended December 31, 2012 and 2011, the Church expended \$617,437 and \$587,320, respectively, related to these affiliates. In addition, the Church had accounts receivables 0524,988 and \$57,747 due from affiliated entities at December 31, 2012 and 2011 (included in other receivables as described in Note 3).

#### Note 15—Fair value measurements of assets and liabilities

The Church utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Under the fair value guidance, the Church groups assets and liabilities af fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1: Financial instruments with unadjusted, quoted prices listed on active market exchanges. The Church has Level 1 assets of \$315,349 and \$291,751 shown as investments in the accompanying Consolidated Statements of Financial Position at December 31,2012 and 2011, respectively (see Note 2).
- Level 2: Financial instruments valued using inputs that include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. The Church has no Level 2 assets or liabilities at December 31, 2012 or 2011.
- Level 3: Financial instruments that are not actively traded on a market exchange and require using significant unobservable inputs in determining fair value. The Church has no assets or liabilities subject to Level 3 valuations at December 31, 2012 or 2011.

## Note 16—Subsequent events

The Church has evaluated subsequent events through April 18, 2013, in connection with the preparation of these consolidated financial statements which is the date the consolidated financial statements were available to be issued.

#### LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES CONSOLIDATING STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2012

	Living Church of God	Living Universi		iminations	Consolida	ate
ASSETS						
Current assets						
Cash and cash equivalents	\$ 1,859,530	\$ 161,5	505 \$	-	\$ 2,021	,03
Investments	613,212	1,6	393	(299,516)	315	,38
Receivables, net	636,354	25,4	171	(6,596)	655	,22
Inventory	507,136	3	376	-	507	,51
Prepaid expenses	362,307		-	-	362	,30
Deposits	14,445	3	375	-	14	,82
Total current assets	3,992,984	189,4	120	(306,112)	3,876	,29
Property and equipment, net	3,549,244	140,6	65	-	3,689	,90
Other assets, net	682		<u> </u>	-		68
Total Assets	\$ 7,542,910	\$ 330,0	85 \$	(306,112)	\$ 7,566	,88
LIABILITIES AND NET ASSETS						
Current liabilities						
Accounts payable	\$ 559,817	\$ 12.2	270 \$	(6,596)	\$ 565.	.49
Accrued wages and other liabilities	316,223	18,2	299	-	334	,52
Mortgage payable, current portion	95,088		-	-	95	,08
Capital lease obligations, current portion	48,942			-	48	,94
Total current liabilities	1,020,070	30,5	569	(6,596)	1,044	,04
Long-term liabilities						
Mortgage payable	1,831,153		-	-	1,831	
Capital lease obligations	16,151			-	-	,15
Total long-term liabilities	1,847,304			-	1,847	,30
Total Liabilities	2,867,374	30,5	569	(6,596)	2,891	,34
Net assets						
Unrestricted net assets	4,540,985	299,5	516	(299,516)	4,540	,98
Temporarily restricted net assets	134,551		-	-	134	,55
	4,675,536	299,5	516	(299,516)	4,675	,53
Total Net Assets						

See report of independent auditor.

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LIVING CHURCH OF GOD (INTERNATIONAL), INC. AND AFFILIATES CONSOLIDATING STATEMENT OF ACTIVITIES

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	Unrestricted	Living Church of God Temporarily Restricted	od Totals	Living University Unrestricted	Eliminations	Consolidated Unrestricted	Consolidated Temporarily Restricted	Totals
Revenue and support								
Fithes and contributions	\$ 13,696,783	° s	\$ 13,696,783	' s	s	\$ 13,696,783	s	\$ 13,696,783
Holy Day offerings	2,992,456	•	2,992,456	•		2,992,456	•	2,992,456
Investment return	2,469	'	2,469	'	'	2,469	•	2,469
Other revenue	590,844		590,844	556,605	(743,054)	404,395	•	404,395
Special project donations	•	49,304	49,304	•		•	49,304	49,304
Tuition and fees, net				68,535		68,535		68,535
Not seends colorand from contributions	17,282,552	49,304	17,331,856	625,140	(743,054)	17,164,638	49,304	17,213,942
due to satisfaction of restricted purpose	42,441	(42,441)				42,441	(42,441)	
Total revenue and support	17,324,993	6,863	17,331,856	625,140	(743,054)	17,207,079	6,863	17,213,942
Expenses Feeding the Flock:								
Support of local congregations	6,834,612		6,834,612	•	(443,538)	6,391,074		6,391,074
Assistance to the needy	1,418,469		1,418,469			1,418,469	•	1,418,469
Living University	•			482,821		482,821		482,821
Preaching the Gospel: Television and radio	5.159.312		5.159.312			5.159.312		5.159.312
Publishing and editorial	1.156.897		1.156.897			1.156.897		1.156.897
Mail processing and distribution	1,463,980		1,463,980			1,463,980		1,463,980
General and administrative: Support services and other	1,164,225	,	1,164,225		,	1,164,225		1,164,225
Total expenses	17,197,495		17,197,495	482,821	(443,538)	17,236,778		17,236,778
Change in net assets	127,498	6,863	134,361	142,319	(299,516)	(29,699)	6,863	(22,836)
Net assets Beginning of year End of vear	4,413,487 \$ 4,540,985	127,688 \$ 134,551	4,541,175 \$ 4,675,536	157,197 \$ 299,516	\$ (299.516)	4,570,684 \$ 4,540,985	127,688 \$ 134,551	4,698,372 \$ 4,675,536

ACCOMPANYING INFORMATION